

Associate General Counsel

Astellas is the bright spot in the pharmaceutical industry -- not just because of what we do, but in the way we do it. If you are looking for a company where you can change a life, make a dream come true, and light the way for a better tomorrow, Astellas is the place where you can shine.

We offer a different kind of work culture. A high standard of ethics is mandatory. Quality is our pledge. Diversity is valued. Individual initiative is rewarded. Astellas offers an environment where our employees can make a real difference. Come, shine with us!

Astellas is announcing an Associate General Counsel opportunity in Northbrook, IL.

Purpose & Scope:

Responsible for providing practical, timely and high quality legal services for commercial and other transactions which covers a broad spectrum of support to Sales and Marketing, Health Systems, Government Pricing/Contracts, Corporate Development/Alliance Management, Supply Chain/Manufacturing and Global Marketing Strategy business groups. Independently provides leadership on cross-functional teams, identifies legal issues, provides legal options and analysis of possible legal solutions, and gives recommendations for addressing critical issues so that business and legal objectives are met. Advises and consults with employees, and managers and senior management, and educates clients on proactive measures.

The ultimate responsibility of this position is to facilitate the business objectives of the Company by providing timely and effective legal support to each of these functions and by minimizing potential legal exposure and risk.

Essential Job Responsibilities:

- * Independently handles all Commercial/Transactional Legal aspects of, and acts as the Company's primary representative in, complex business projects. Recognizes and balances competing interests of Legal and business people. Arrives at balanced solutions in contract negotiations. Clearly and effectively renders practical, timely legal advice on commercial transactional matters.
- * Serves as the "go to" Commercial/Transactional Legal representative for one or more business units; represents the Commercial/Transactional Legal group in the rendering of advice and delivery of other legal services to senior management. Acts independently but with due regard for keeping the Deputy General Counsel informed.
- * Analyzes complex transactions on a timely basis and memorializes them in well-developed agreements.
- * Creatively resolves complex legal issues in a manner that fosters the Company's business interests and advances Company's goals.
- * Clearly and effectively explains complex legal/commercial issues and transactions to all levels of Company management, including senior management.
- * Advises on government contracting/pricing issues (Medicaid, Medicare, etc.).
- * Serves as primary Legal advisor in the negotiation and settlement of business disputes to avoid litigation and protect the Company's interests.
- * Represents Legal department on various senior management cross-functional committees, both

domestic and global.

- * Manages outside counsel effectively and efficiently, and consistent with applicable budgets. Works creatively with outside counsel to minimize fees and costs.

- * Identifies, develops and leads special projects.

- * Reviews, analyzes and keeps current on federal and state and international legal developments, affecting the pharmaceutical industry, and advises clients accordingly, including U.S. anti-kickback, government pricing, anti-bribery/anti-corruption and antitrust laws.

- * Manages one or more attorneys/paralegals

- * Overnight Travel (including International Travel) as needed.

Quantitative Dimensions:

Responsible for operating within the Legal budget, and any applicable project specific budgets.

Organizational Context:

Reports to Deputy General Counsel, Commercial/Transactional, within the Legal Department.

Qualifications:

Required

- * Juris Doctor required and licensed to practice law.

- * Minimum of 10 years' related experience in corporate legal department or law firm.

- * Strong negotiation, oral and written communication, presentation, training, organizational, and teamwork skills required.

- * Self-motivated, innovative, strategic, detail-oriented and able to provide high quality and timely work product. Able to manage multiple projects and work successfully in a fast paced environment under time deadlines.

- * Ability to work independently with minimal supervision.

- * Understands and appropriately manages the cultural and logistical challenges of working with a foreign parent company and global organization.

- * Ability to independently and effectively provide leadership to cross-functional teams and to deliver legal presentations to senior management committees.

- * In-depth understanding of the legal issues affecting the pharmaceutical industry, including US regulatory processes for prescription drugs, including U.S. anti-kickback, government pricing, anti-bribery/anti-corruption and antitrust laws.

- * Working knowledge of ex-US legal developments that affect decision-making in the US and Astellas' global business. Strong knowledge and understanding of the pharmaceutical industry, including IP, manufacturing, R&D, regulatory and commercial elements.

- * Proven ability to foster business process improvements.

Preferred

* Licensed to practice law in Illinois.

* Experience in working as in-house counsel responsible for commercial/transactional legal matters in the prescription pharmaceutical industry.