

Over 150 years, PNC has grown into one of America's most respected banks, because we're committed to helping customers and employees reach their goals. You can depend on PNC to provide the training you need, along with an inclusive culture that recognizes your talent, values diversity and cares about social responsibility. Working with us means having an opportunity you can feel good about, with a Fortune 200 company that's been selected as a "Great Place To Work" by Gallup.

Position Overview

The Legal team of the Business & Finance Group has 60 team members, located principally in Pittsburgh and Philadelphia, PA. We are seeking a senior-level corporate/commercial lending attorney who has demonstrated strong leadership, problem identification and resolution, good judgment and the ability to manage multiple projects and constituencies. The precise responsibilities of the role may be tailored based on your particular skillset and our needs, but generally you will provide legal guidance and support to internal PNC clients in C&IB on an array of legal matters, which may include the following:

- Giving legal advice and support directly to relationship managers, credit officers, paralegals, documentation specialists, and loan administrators and servicers on corporate/asset-based lending matters of varying complexity, including bilateral and multi-lender arrangements;
- Drafting, reviewing and/or negotiating loan documents relating to all types of commercial loan transactions;
- Advising on ongoing administration of loans and collateral, and agency services issues;
- Updating standard commercial loan and security forms;
- Providing training to documentation specialists and lending/credit staff; and
- Selecting and overseeing services of approved outside counsel.

Job Profile

- Identifies and manages legal risk for the organization.
- Performs significant and complex legal work and regularly interacts with management. Oversees legal research, analysis, consultation and documentation within a framework of legal compliance and risk management.
- Leads outside counsel relationships and manages expenses.
- Networks with outside organizations to advance legal interests and legal health of the corporation and its industry.

Leadership Competencies

Builds Winning Teams - Extensive Experience

- Develops talent by creating engaged, inclusive and diverse teams who are empowered to speak freely and act with integrity.

Drives for Results - Extensive Experience

- Demonstrates energy and a desire to succeed; follows through on commitments; pushes self and others to deliver exceptional results.

Leads Effective Change - Working Experience

- Recognizes the need for, takes personal accountability to adapt, and leads others through organizational change.

Establishes Vision and Purpose - Extensive Experience

- Creates a compelling vision of the future and translates it into action, linking others' contributions to the success of PNC.

Core Competencies

Manages Risk - Extensive Experience

- Assesses and effectively manages all of the risks associated with their business objectives and activities to ensure activities are in alignment with the bank's and unit's risk appetite and risk management framework.

Customer Focus - Extensive Experience

- Knowledge of the values and practices that align customer needs and satisfaction as primary considerations in all business decisions, and ability to leverage that information in creating customized customer solutions.

Job Specific Competencies

Business Ethics - Working Experience

- Knowledge of practices, behaviors, applicable laws, rules, and regulations governing proper business conduct; ability to demonstrate ethical behavior in diverse situations.

Effective Communications - Extensive Experience

- Understanding of effective communication concepts, tools and techniques; ability to effectively transmit, receive, and accurately interpret ideas, information, and needs through the application of appropriate communication behaviors.

Decision Making and Critical Thinking - Extensive Experience

- Understanding of the issues related to the decision-making process; ability to analyze situations fully and accurately, and reach productive decisions.

Negotiating - Working Experience

- Knowledge of successful negotiation concepts and techniques; ability to negotiate successfully across the organization and with external vendors and clients in a constructive and collaborative manner.

LEGAL FUNCTION - Working Experience

- Knowledge of the major responsibilities, accountabilities, and organization of the legal function or department; ability to provide legal consulting, advice and assistance.

Legal Analysis - Working Experience

- Knowledge of and ability to read, interpret and draw accurate conclusions from both legal and factual information.

Influencing - Extensive Experience

- Knowledge of effective influencing tactics and strategies; ability to impact decisions within and outside own organization.

External Resource Management - Extensive Experience

- Ability to effectively manage the utilization of external services (e.g., product or platform vendors, service providers, contractors, consultants, outsourced functions).

Required Education and Experience

Roles at this level typically require a university/college degree. Higher level education such as a Masters degree, or PhD is desirable. Industry experience is typically 8+ years. Specific certifications are often required. In lieu of a degree, a comparable combination of education and experience may be considered.

Preferences/Skills:

The ideal candidate will possess the following qualifications and credentials:

- J.D. degree from an accredited law school;
- Currently licensed to practice in the courts of one or more states;
- Broad scope of experience in representing banks in commercial lending with middle market and large corporate transactions;
- Solid problem-solving and legal analytical skills, ability to work independently and to exercise sound judgment and decision-making;
- Letter of credit and/or similar liquidity product experience a plus;
- Cross-border lending experience a plus; and
- Excellent oral and written communication abilities.

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PNC provides equal employment opportunity to qualified persons regardless of race, color, sex, national origin, age, sexual orientation, gender identity, disability, veteran status, or other category protected by law.