

Vice President, Corporate Counsel (MER00015)

Status

Open

Status Details

Sourcing

Recruiter

Asplund, Bridget

Hiring Manager

Mendoza, Christian

Primary Location

United States > New Jersey > Newark >
0060--NJ Newark Plaza 751 Broad 37.5

Requisition Type

Professional

Hired Candidates

0 out of 1

Description (External)

Description - External

The Mergers & Acquisitions group of the Law Department (Newark, NJ) is seeking an attorney with substantial expertise in merger, acquisition and disposition-related matters. The attorney would join a small team that coordinates the delivery of all legal services in connection with strategic acquisitions, dispositions and other corporate development transactions.

The attorney would work closely with Prudential's Corporate Development Team as well as with a broad array of business and functional units across Prudential. The candidate would also be expected to have a strong background in general corporate work.

Expected Responsibilities:

- Participating in the development of preliminary indications of interest in targets around the world
- Providing upfront structuring advice with respect to contemplated acquisitions and dispositions
- Drafting and negotiating a wide variety of agreements, including, without limitation, investment banking and due diligence provider engagement letters, confidentiality agreements, definitive purchase and sale agreements, joint venture agreements, transition services agreements and shareholder agreements
- Providing advice with respect to assessing both legal risks and reputational risks arising out of contemplated transactions
- Coordinating with other Law Department and Prudential associates with respect to tax, labor and employment, technology, intellectual property, litigation, benefits, real estate, government affairs, public relations and other matters
- Advising business personnel on market standards for various approaches to issues
- Effectively managing and overseeing utilization of outside law firms to provide cost-effective legal services
- Provide support, as needed, for other areas including within the Financial Management Law Team

Qualifications - External

- At least six (6) years of legal experience, including training in a major national law firm
- Experience with the insurance and financial services industry highly desirable
- Substantial experience in merger and acquisition transactions
- Ability to balance large volume of deals simultaneously
- Outstanding project management skills and ability to perform effectively under strict time constraints
- Strong analytical skills and demonstration of high degree of sophisticated judgment
- Superior interpersonal, organizational, written and oral communications skills
- Extensive experience drafting complex agreements
- Experience in securities laws is a significant plus

Job Board Summary

Prudential is a multinational financial services leader with operations in the United States, Asia, Europe, and Latin America. Leveraging its heritage of life insurance and asset management expertise, Prudential is focused on helping individual and institutional customers grow and protect their wealth. The company's well-known Rock symbol is an icon of strength, stability, expertise and innovation that has stood the test of time. Prudential's businesses offer a

variety of products and services, including life insurance, annuities, retirement-related services, mutual funds, asset management, and real estate services.

We recognize that our strength and success are directly linked to the quality and skills of our diverse associates. We are proud to be a place where talented people who want to make a difference can grow as professionals, leaders, and as individuals. Visit www.prudential.com to learn more about our values, our history and our brand.

Prudential is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, genetics, disability, age, veteran status, or any other characteristic protected by law.

Note that this posting is intended for individual applicants. Search firms or agencies should email Staffing at staffingagencies@prudential.com for more information about doing business with Prudential.