

# Lead Counsel, Inbound & Development

(Menlo Park, CA)

Facebook seeks a highly motivated, team player to serve as Lead Counsel on the Commercial Legal team for Inbound and Development in Facebook's Menlo Park office. This full-time position will work primarily with Facebook's Infrastructure organization, and potentially with a variety of other teams across the company. The ideal candidate will be diligent and proactive, and will have demonstrated excellent legal and business judgement, technical acumen and strategic thinking, along with the ability to work independently and cross-functionally. This is a great opportunity to join a growing legal team and work on cutting edge issues in an exciting, fast-paced environment.

## Responsibilities

- Structure, draft and negotiate a broad range of agreements including OEM/ODM agreements, hardware commodity purchasing, maintenance, cooperative development, professional services and other agreements for our Infrastructure teams.
- Assume primary responsibility for all legal issues related to these contracts, including risk management
- Provide strategic business and legal advice to develop a comprehensive, long-term approach to our relationships with key partners and vendors
- Collaborate with other teams in the Legal Department to ensure that identified risk is managed, and business models are appropriately established. Primary responsibility for resolution of legal issues that arise in our commercial relationships
- Contribute to the continuous development and improvement of the Commercial Legal team and its processes
- Counsel Facebook's Infrastructure team on the above areas including strategy, planning and operational efficiency for commercial transactions
- Potentially manage and direct outside counsel as necessary

## Requirements

- J.D. degree and membership in at least one state bar (preferably CA).
- 6+ years of relevant commercial transactions experience, including professional exposure to Internet business and legal issues
- Flexibility and willingness to work on a broad variety of legal matters
- Strong technology experience (software licensing, product development, intellectual property, etc.)
- Strong drafting and negotiation skills along with excellent business judgment and strategic thinking
- Hardworking, well organized and able to manage numerous projects simultaneously under deadline pressure
- Exceptional interpersonal skills and a commitment to professionalism and collegiality