

# Commercial Counsel

(Menlo Park, CA)

Facebook's mission is to give people the power to share, and make the world more open and connected. Through our growing family of apps and services, we're building a different kind of company that helps billions of people around the world connect and share what matters most to them. Whether we're creating new products or helping a small business expand its reach, people at Facebook are builders at heart. Our global teams are constantly iterating, solving problems, and working together to make the world more open and accessible. Connecting the world takes every one of us—and we're just getting started.

Facebook seeks a talented, highly motivated, team player to serve as Commercial Counsel to support its commercial transactions for Facebook. You will be drafting and negotiating a wide variety of platform commercial agreements, including new business development initiatives, platform integrations, IP transactions, technology licenses and beta and user trial agreements. You will also advise clients on the various legal risks, business strategies and other issues related to commercial transactions and general operations. This is a great opportunity to join a growing legal team and work on cutting edge issues in an exciting, fast-paced environment. This is a full-time position and is based in Menlo Park.

## Responsibilities

- Contract drafting, negotiation and advisory responsibilities for Facebook's platform products, partnership and business development teams.
- Provide legal and strategic business advice to help develop a comprehensive, long-term approach to our relationships with key partners and the commercial aspects of our products and programs.
- Commercial transaction support for other departments as required.
- Administration and resolution of legal issues and contract interpretation matters that arise in existing commercial relationships.

## Minimum Qualifications

- J.D. degree and membership in at least one US state bar
- 4+ years of relevant technology transactions experience working at or for technology companies (either in-house and/or at a global law firm).
- Experience drafting, negotiating and managing technology deals (e.g., technology licensing, product development, platform integrations, etc.).
- Experience working on and managing numerous projects and deals simultaneously under deadlines.
- Experience exercising business judgment and strategic thinking.

## Preferred Qualifications

- Technology transactions experience at or for platform companies (either in-house and/or at a global law firm).