



**Director, Assistant General Counsel - Corporate Advisory Securities and Transactions
Requisition R27215**

CAST (Corporate Advisory, Securities and Transactions) is a group within Capital One's Legal Department that is comprised of a dynamic group of legal professionals who support Capital One's broad range of transactions, including capital markets transactions and strategic investments, mergers & acquisitions, complex procurement and outsourcing contracts, digital and technology transactions, line of business transactions, partnerships, marketing arrangements, and real estate contracts. CAST attorneys and legal professionals also provide counsel and support for securities and executive compensation matters. Attorneys and other legal professionals within CAST advise our diversified businesses on a broad range of business deals, securities and executive compensation matters in a constantly changing and stimulating environment. In addition, through its bold initiatives, state of the art infrastructure, breadth of talent, and dynamic work environment, the Legal Department of Capital One is one of the most highly admired corporate legal departments in the country. This Director, Assistant General Counsel will be responsible for executing on, and providing structuring advice in support of, a broad range of secured and unsecured capital markets transactions and funding initiatives.

Representative responsibilities include:

- Independently managing, including drafting and negotiating, a wide range of capital markets transactions, including asset-backed securities offerings, unsecured debt and equity offerings, share repurchase agreements, brokered deposit agreements and other related business agreements
- Counseling and advising client groups, including providing strategic legal advice on complex and novel issues, and providing day-to-day advice on the impact of changes in laws, regulations and guidance on existing agreements
- Managing and coordinating outside counsel, when necessary
- Supervising process-oriented work of other legal professionals on capital markets transactions
- Ability to manage multiple transactions, take on new responsibilities and handle novel issues is critical

Basic Qualifications

- Juris Doctorate (J.D.) with admission to at least one state bar
- At least six (6) years of law firm or in-house legal department experience in capital markets secured and unsecured funding matters

Preferred Qualifications

- 7+ years of experience in a major law firm or in-house legal department focused on capital markets funding transactional work and related regulatory, disclosure, and compliance advice
- Experience across a broad range of secured and unsecured debt and equity offerings in the financial services industry

- Expertise in Regulation AB and other laws and regulations applicable to asset-backed securities
- Ability to work effectively both in teams and independently, manage multiple projects, make effective decisions and collaborate with clients
- Ability to work in a fast-paced environment with minimal supervision
- Excellent analytical, verbal and written communication skills
- Ability to work collaboratively with multiple internal constituents, with comfort interacting with associates across departments and job levels

At this time, Capital One will not sponsor a new applicant for employment authorization for this position.