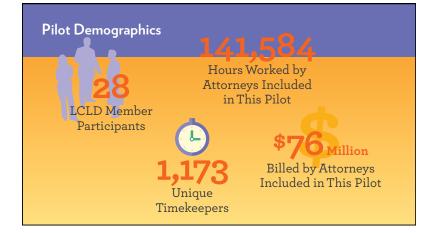




LCLD Diversity Scorecard Initiative Pilot



Overview of Pilot Feedback

Positive

• Easy to participate in, requires significantly less investment in data collection and reporting

• Data report is highly valuable, provides easy to read and understand information that can be easily shared with relationship partners and others in leadership roles

Negative

• Needs to be more inclusive and to contemplate LGBT, Disability, Veteran Status

• Needs to address fixed-fee billing situations

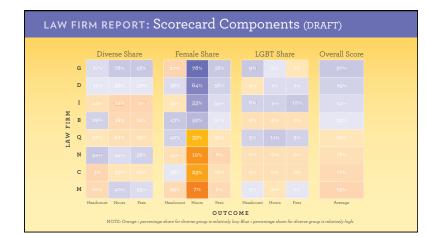
Diversity Metrics

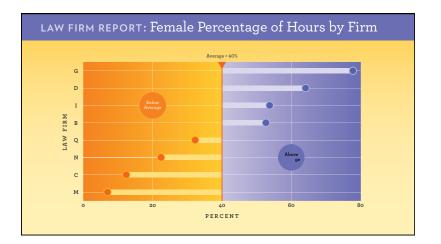
 Racial/ethnic and gender diversity metrics were reported using percentage shares (eg, the share of hours worked by diverse timekeepers). • Specifically, we reported the diverse groups' percentage shares for three outcomes:

- **1** Headcount
- 2 Hours Worked
- **3** Fees Billed

LAW FIRM REPORT: Scorecard Components (DRAFT)







Research and Insights

- Aggregate diversity benchmarks for companies and law firms
- Descriptive breakdowns by various categories, including:
 - 1 Timekeeper titles (Partners, Associates)
 - 2 Industry categories (eg, Technology, Financial Institutions)
 - 3 Practice areas (eg, Litigation, Transactional, IP)
 - 4 Company/office geography

- Advanced analytics to explore: 1 Top drivers of law department and law firm diversity
 - 2 Relationship between lawyer networks and law department and law firm diversity
 - 3 Diversity trends overall and by industry, practice area, etc
 - 4 Additional timely topics