

Counsel, Employee Compensation & Broker Relations

Job Summary

Implement, develop and enhance legal services in support of employment compensation arrangements for sales and brokerages businesses; provide legal advice in support of JLL's employee compensation and benefit plans.

Responsibilities

- In coordination with the brokerage and sales businesses, draft and negotiate initial and amended engagement agreements and exit agreements, including in mergers and acquisitions
- Provide risk assessment and management advice to business leaders in the sales and brokerage business relating to engagement and compensation
- Work with Human Resources and Benefits to provide legal counsel regarding employee benefits and compensation plans.
- Conduct live in-person and/or webinar legal trainings on various topics relevant to risk management.

Qualifications

- Graduate of ABA accredited law school and qualified bar admission.
- 5+ years of experience working with broker or sales professionals advising on commission agreements as well as various benefits and compensation programs.
- Experience and ability to contribute to a wide variety of employee benefits and executive compensation matters, including drafting, negotiating and counseling on compensation arrangements, welfare benefit programs, and ERISA issues
- High level of competence in all of the professional and interpersonal skills
- Strong analytical and advisory skills, including the ability to review, evaluate and counsel business clients on complex and routine legal questions relating to various business issues
- Strong communication skills, including the ability to communicate effectively, both verbally and in writing, with clients and senior management, outside legal counsel and opposing party's counsel.
- Experience advising real estate firms or sales teams preferred