

## John Aprile

Senior Vice President, US Business Development, North America, Mastercard



**John Aprile** is Senior Vice President, US Business Development in North America. In this role, he focuses on optimizing economics in Mastercard's portfolio, developing a scalable and consistent RFP process, and identifying and executing on business development opportunities for Mastercard to win issuing volume share.

Aprile joined Mastercard in 2012 to lead IMK Pricing and Interchange, working globally to drive consistent value-based network economics. He also led the development of new structures to open B2B acceptance, and the redesign and launch of the company's governance for both pricing and interchange.

Prior to joining Mastercard in 2012, Aprile spent nearly 10 years at American Express in a various leadership roles across their merchant acquiring and card issuing businesses. Before American Express, he spent four years as a management consultant with McKinsey & Company.

Aprile holds an MBA in Finance from Columbia Business School, and both a Masters and Bachelor's degree in Civil Engineering from The Cooper Union in New York.



LEADERSHIP  
COUNCIL  
ON LEGAL  
DIVERSITY