

Pilar Ramos

General Counsel, North America, Mastercard



Pilar Ramos is the General Counsel, North America, at Mastercard. In this role, she is responsible for all legal, regulatory, government and franchise affairs in the company's North American markets, its largest business unit.

Prior to her current role, Ramos was Senior Vice President, Global Public Policy and Regulatory Strategy Counsel. In that role, she led advocacy on behalf of Mastercard on public policy and regulatory matters with governments and other relevant stakeholders across Asia, the Middle East, Africa and Latin America, managing a global team across these markets. She also worked extensively on trade policy matters with the US and other governments, focusing on WTO matters, the Trans-Pacific Partnership and other regional trade agreements. Ramos began her tenure at Mastercard as Region Counsel in the Latin America and Caribbean Region. Before joining Mastercard, she worked as in-house counsel in the entertainment sector and the internet marketplace sector. Ramos began her legal career as an associate at the law firm of Simpson Thacher & Bartlett, working in the New York and London offices on international capital markets and syndicated finance matters.

Ramos holds a Juris Doctor from the University of Pennsylvania Law School, where she served as an Executive Editor of the University of Pennsylvania Law Review. She received her Bachelor of Arts degrees cum laude from the University of Pennsylvania, in International Relations and in French. She also carried out part of her undergraduate studies at the Institut d'Etudes Politiques in Paris, France. Ramos has lived and worked in both the developed and developing world. She speaks Spanish, French and some Portuguese. She is based in Mastercard's global headquarters in Purchase, New York.

Ramos is a member of the Council on Foreign Relations. She serves on the board of directors of The United States Council for International Business, and The World Affairs Forum (Fairfield/Westchester Chapter). She also serves on the Board of LatinoJustice, a social justice organization focused on protecting and providing opportunities for Latino communities, and on the National and Louisiana Boards of Appleseed, an organization dedicated to advancing social justice through pro bono legal work by effecting change at the policy level. Ramos is a generous mentor and is dedicated to advancing diversity among leadership in the legal profession.



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