



LEADERSHIP
COUNCIL
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Navigating YOUR Path Forward

Pathfinder Program

Second Meeting

November 1-3, 2018

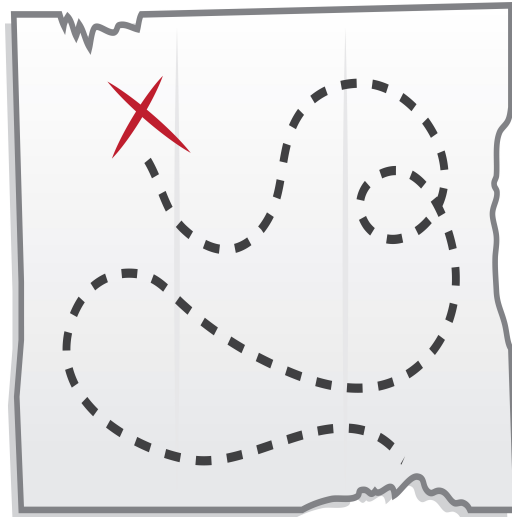
John “*The Purple Coach*” Mitchell

KM Advisors

What the Pathfinder Program is All About



Where is Here?



Where Do You Want to Go?



How Accurate is Yours?



How Will You Get There – A Linear Path?!



Stereotypical View of Career Path



Setting a Direction

- Where do you want to go?
- Do you know the path to that place?
- Do you know what it takes to get there?

Ooops! Hold on a Minute

- Do you have a plan for the next few years?
- Did you have a plan to get to where you are now?
- Has life played out according to your plan?

Realistic View of Career Path



John's Journey

Northwestern
PRITZKER SCHOOL OF LAW



ESSY - Haven



Northwestern
University



KM Advisors, LLC
The Lawyer's Edge



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LEADERSHIP • ACTION • RESULTS

Northwestern
Kellogg
School of Management



Creating A Plan

- Know yourself – what do YOU want?
 - Your path – has it been an intentional journey?
 - Your definition of success
 - Job versus Career versus Calling
 - Lifestyle
 - Best work
 - Legacy

Individual Exercise – Part I

- List each job and educational experience since high school.
 - Who made the choice – you or someone else?
 - How do you feel about that path?
 - What have you learned about yourself from this journey?
 - Magic wand opportunity – would you change anything?



Individual Exercise – Part II

- What is your definition of success?
 - How does that apply to your work?
 - How does your definition impact the career choices you make?
 - What have you learned about yourself from your definition?

Report Out

- How Intentional Was Your Path?
- What is Your Definition of Success?

Small Group Discussions

- Job versus Career versus Calling
 - Are these words synonyms?
 - What do they mean to you?
 - If there is a difference, which do you need right now?

Small Group Discussions

- Think about your lifestyle – how you live all aspects of your life?
 - What do you love about your current lifestyle?
 - What do you want that is not currently in your lifestyle?
 - What is your ideal lifestyle?
 - How do you pursue your ideal lifestyle while practicing law?

Small Group Discussions

- What is your best work? (A description, not a title)
 - What do you think is your best work?
 - What do your friends say you contribute “effortlessly”?
 - Can you design a career around your best work?
 - What can you do to begin that process tomorrow?!

Small Group Discussions

- What do you think when you hear “legacy”?
 - What is your legacy?
 - What do you want it to be?
 - Are you living your legacy each day?
 - What do you need to start living your legacy?

Group Report Out

- Job versus Career versus Calling
- Lifestyle
- Best Work
- Legacy



Putting It All Together

Sharing the Learning

- What have you learned about yourself that impacts your future plans?
- What are you going to do to be more intentional about your future?
- Can you incorporate your “best work” into your life?
- Is your life compatible with your desired lifestyle?!
- Are you living your legacy each day? If not, what do you need to do to start living your legacy?

What We Want From YOU!



Go Change Our Profession and . . . Change the World!



Thank You!

John E. Mitchell

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