

Assistant General Counsel, Technology & Contracts Excellence for Honeywell Connected Enterprises

INNOVATE TO SOLVE THE WORLD'S MOST IMPORTANT CHALLENGES

Drive our contracting strategy, contracting excellence and technology sourcing transactions and partnerships for Honeywell Connected Enterprises (HCE), our software and industrial internet of things (IIoT) business. HCE is harnessing the power of software, cloud, mobile, data & analytics and IIoT and our extensive domain experience across Aerospace, Buildings, Plant, Worker and Cyber Security to incubate, deploy and scale breakthrough software offerings that impact a wide range of industries, improve quality of life, and truly change the world.

Drive contracting strategy for software as a Service (SaaS) commercial sales, technology partnerships and procurement

Execute our SaaS transformation to enable us to sell globally at speed and scale whilst managing risk

Deploy contracting excellence initiatives including user friendly agreements, automation, digital tools and learning

Drive technology sourcing transactions and structure, review, negotiate and draft agreements across a range of deal structures to support our offerings and IIoT platform

Implement research and development agreements and future technology partnerships

YOU MUST HAVE

- Registered to practice as a lawyer in a major legal jurisdiction

WE VALUE

- Extensive global commercial experience in software, SaaS, cloud, data and analytics, IIoT, intellectual property licensing and/or technology transactions
- Experience driving digital transformation from licensed software or services to SaaS business models
- Attention to detail with the ability to communicate and draft in simple, clear language
- Strong customer focus and business acumen
- High motivation with boundless energy to get stuff done
- Ability to execute and remove obstacles
- Track record of navigating complex and ambiguous environments with intelligent risk taking
- Ability to influence and lead at all levels
- Desire to innovate and challenge the status quo

INCLUDES

- Relocation Provided

ADDITIONAL INFORMATION

- **Job ID:** HRD50257
- **Job Function:** Legal
- **Relocation Tier:**
- **Security Clearance:**
- **Aviation Authority (FAA for US):**
- **Band:** 04
- **Referral Bonus:** 3,000.00
- **Requisition Type:** Standard Requisition