



LCLD Fellows Conference

Monday, March 26, 2012

Grand Ballroom Level C

1:30 – 3:00pm **In-house Counsel Session**

Individual Plan Development

The post-graduation ‘mentoring’ by LCLD members will occur in the context of each Fellow’s individual career plan. In this session Fellows will be led in a discussion of the planning template and plan process.

Session Leader: *Werten Bellamy*

3:15 - 4:30pm **Law Firm Attorney Session**

Individual Plan Development and Team Exercise

The post-graduation ‘mentoring’ by LCLD members will occur in the context of each Fellow’s individual career plan. In this session Fellows will be led in a discussion of the planning template and plan process.

Session Leader: *Werten Bellamy*

6:00 – 8:00pm Team Dine Arounds



Tuesday, March 27

Grand Ballroom Level C

9:00 – 11:00am **Individual Plan Reporting and Discussion**

11:15 -12:15pm **Member Panel: Your Leadership Skills: The Ones Seldom Discussed**

In this session the panel will investigate key leadership attributes of top performers, to include executive presence, influencing others, judgment in the face of crisis and building teams.

Our focus is on an examination of what top performers actually do to exemplify each of these key attributes.

12:15-1:15pm **Luncheon** (*Exchange Room Lobby Level*)

1:30 -2:30pm **Re-Thinking Your Value**

In this session the panel will investigate key leadership attributes of top performers, to include executive presence, influencing others, judgment in the face of crisis and building teams.

Our focus is on an examination of what top performers actually do to exemplify each of these key attributes.

5:30 -6:30pm **2012 Class Welcome Reception**

6:30-8:30pm **2011 Class Graduation Dinner**



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Wednesday, March 28, 2012

Grand Ballroom Level C

8:30 -10:00am

Fellow to Fellow Breakfast Career Conversations

Breakfast Conversations provide Fellows the opportunity to engage in small informal breakfast discussions with 2011 Fellows directed to career development.



10:15-Noon **Building Relationship Capital is Central to Your Value in the New Normal**

The business environment is increasingly relationship driven. In addition to individual contributions, the top performer must have the capacity to deliver value with and through others. This requires knowledge of how value is created in a relationship, what and how investments are made.

Presenter: Werten Bellamy

12:15-2:00pm Lunch

2:15-3:30pm **The Unwritten Rules of Value and Differentiated Client Service**

Presenter: Werten Bellamy

6:00-9:00pm Dine Around

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8:45-10:00am **The Emotional Intelligence of Top Performers**

The ability to demonstrate client empathy, the ability to calibrate responses, build chemistry, internalize client needs and priorities are factors more predictive of long term success than one's technical expertise. Emotional intelligence is the new 'hard skill', one that must be thoughtfully cultivated.



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Presenter: Larry Richard, Founder, LawyerBrain

10:15-11:00am

Maximizing the Value of the Fellows Program

Presenters: *Robert Grey, Executive Director*

Leadership Council on Legal Diversity

Werten Bellamy, President

Stakeholders, Inc.

11:30am

Closing Remarks and Adjourn