

LCLD Fellows Program Leadership Lunch: *BAE Systems & Bookoff McAndrews*

Wednesday, November 29, 2017

12:00 pm EDT

Hosted by Bookoff McAndrews PLLC

Washington, D.C.

Speakers:

Les Bookoff, Co-Founder and Managing Partner, Bookoff McAndrews PLLC

Ian T. Graham, Senior Vice President, General Counsel & Secretary, BAE Systems, Inc.

Agenda:

12:00 - 12:30 pm	Fellows Networking
12:30 - 12:45 pm	Introductions
12:45 - 2:00 pm	Discussion and Q&A



LES BOOKOFF has provided a full range of patent counseling services to clients for almost 25 years. He is recognized as a leader in patent prosecution, portfolio management, and strategic patent counseling. The *Legal 500 US* describes Bookoff as having “the rare combination of well-honed legal acumen and experience-driven business savvy that makes him a go-to guy for intellectual property matters.” *IAM Patent 1000* also has recommended Bookoff, describing him as “prompt, creative, strategic, and professional. Simply put, without his contribution, success stories rarely come to fruition; he builds strong patent portfolios with broad claims and clean freedom-to-operate positions.” Clients noted to that publication that “[y]ou can go about your job with confidence, knowing that your IP portfolio is under his excellent stewardship.”

Bookoff represents Fortune 500 companies, startups, universities, and venture capitalists. He analyzes patent portfolios of competitors to counsel clients on risk management, acquisition of technology, licensing, freedom-to-operate of contemplated products, and design-around options. He studies competitor products to advise clients on strategic prosecution and enforcement of their patent portfolios. Bookoff also has represented companies and investors in scores of due diligence investigations during investment transactions, mergers, and acquisitions.

In managing the patent portfolios for companies over the past 20 plus years, Bookoff has obtained thousands of patents worldwide. His considerable experience in patent litigation and post-grant proceedings helps to obtain patents that withstand the rigors of enforcement and competitive scrutiny.

Bookoff’s experience extends to diverse technologies, including the internet, consumer products, medical devices, healthcare IT, software, food industry, and industrial machinery and manufacturing.

His practice has a particular emphasis on medical devices, having worked with companies in virtually every major medical device field. He regularly presents at medical device industry meetings and publishes on patent topics relevant to the industry.

Prior to co-founding Bookoff McAndrews, Bookoff practiced patent law for 19 years at Finnegan, Henderson, Farabow, Garrett & Dunner, LLP, where he was a partner and served in various management roles.



IAN T. GRAHAM is Senior Vice President, General Counsel & Secretary of BAE Systems, Inc., responsible for all legal matters associated with BAE Systems, Inc. and its businesses, which collectively generated 2016 revenues of over \$10 billion and employ nearly 32,000 employees in the United States, United Kingdom, Sweden, Turkey, and Israel.

With nearly 25 years' legal and business experience, he also is responsible for the organization's ethics, compliance, contracts, security, and international trade functions. Additionally, Graham serves on the BAE Systems, Inc. Board of Directors.

Graham joined BAE Systems in 2007 through the acquisition of Armor Holdings, where he was senior vice president, general counsel, and secretary. Prior to joining Armor Holdings, he served as vice president and deputy general counsel for EMCORE Corporation. Previously, he was a partner in the government contracts, telecommunications, and corporate practice groups at Jenner & Block, LLP.

He is a graduate of Yale Law School, where he served as publisher of the *Yale Law Journal*, and he received a bachelor's degree from Yale University.