

# LCLD Fellows Program Leadership Lunch: *BAE Systems & Bookoff McAndrews*

Tuesday, July 28, 2015

12:00 pm EDT

Hosted by Bookoff McAndrews PLLC

Washington, DC

## Speakers:

Les Bookoff, Co-Founder and Managing Partner, Bookoff McAndrews PLLC

Ian Graham, Senior Vice President and General Counsel, BAE Systems, Inc.

## Agenda:

12:00 - 12:30 pm	Fellows Networking
12:30 - 12:45 pm	Introductions
12:45 - 2:00 pm	Discussion and Q&A



**LES BOOKOFF** has provided a full range of patent counseling services to clients for over 20 years. The Legal 500 US has named him as a leading lawyer, describing Bookoff as having “the rare combination of well-honed legal acumen and experience-driven business savvy that makes him a go-to guy for intellectual property matters.” IAM Patent 1000 has also recommended Bookoff, describing him as “prompt, creative, strategic, and professional.” With that recommendation, the publication stated that “[s]imply put, without his contribution, success stories rarely come to fruition; he builds strong patent portfolios with broad claims and clean freedom-to-operate positions.”

Bookoff represents Fortune 500 companies, startups, universities, and VCs. He analyzes competitive patent portfolios to counsel clients regarding acquisition/licensing of technology, contemplated products, and design-around options. He studies competitor products to advise clients on enforcement of their patents and prepares validity, infringement, patentability, and clearance opinions. He has represented clients in dozens of due diligence investigations during investment transactions, mergers, and acquisitions.

Bookoff also has considerable experience in U.S. district court litigation and U.S. Patent and Trademark Office interference and post-grant proceedings. That experience brings considerable value to clients that he counsels and in obtaining patents that will withstand the rigors of enforcement and competitive scrutiny. Bookoff’s technical experience extends to diverse technologies in the mechanical and electro-mechanical fields, including the internet, consumer products, medical devices, healthcare IT, software, food industry, and industrial machinery and manufacturing.

Prior to co-founding Bookoff McAndrews, Bookoff practiced patent law for 19 years at Finnegan, serving various management roles, including member of the firm's management committee and chair of the firm's mechanical practice group.



**IAN GRAHAM** is the Senior Vice President, General Counsel & Secretary of BAE Systems, Inc., responsible for legal matters associated with BAE Systems, Inc. and its businesses, which collectively employ nearly 34,000 employees in the United States, United Kingdom, Sweden, and Israel, and generated 2014 revenues approximately \$10.5 billion. In this role he is responsible for the organization's contracts, security, compliance, and export control functions. Additionally, Graham serves on the BAE Systems, Inc. Board of Directors.

With over two decades experience, Graham was appointed to this position in 2010. Previously he served as vice president & deputy counsel for BAE Systems, Inc. He joined BAE Systems in 2007 through the acquisition of Armor Holdings, where he was senior vice president, and general counsel & secretary.

Prior to joining Armor Holdings, Graham served as vice president & deputy general counsel for EMCORE Corporation. Previously, he was a partner in the government contracts and corporate practice groups at Jenner & Block LLP.

He is a graduate of Yale Law School, where he served as publisher of the *Yale Law Journal*, and received a bachelor's degree from Yale University.

In addition to this position on the BAE Systems, Inc. Board of Directors, Graham serves on the Yale Law School Association Executive Committee.



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