

LCLD 2016 Pathfinder Second Meeting Agenda

Adolphus Hotel | Dallas, Texas | October 27-29, 2016

Thursday, October 27, 2016

10:00 - 11:00 AM
Century Room Foyer

Registration

11:00 AM - 12:30 PM
Off-Site

Networking Lunch Challenge

This isn't your grandma's networking lunch. This is a networking lunch challenge! Put the networking lessons you've learned into action and schedule lunch with someone in Dallas—a partner from your Dallas office, a potential or current client or business partner, an LCLD Fellow, or one of your Pathfinder colleagues. If you like, meet with your Pathfinder Program Facilitator to brainstorm how to best use this opportunity, or use one of your power hours to reach out to potential lunch mates. Please note that lunch will not be served at the conference hotel; if you think you might be hungry, make sure to get your networking lunch on your calendar!

12:30 - 12:40 PM
Century Room

Welcome

Lori L. Lorenzo, Program Director, LCLD

12:40 - 2:00 PM
Century Room

Success Mindset

Elise Holtzman, President, The Lawyer's Edge

While having excellent technical skills in the law is a must for the successful lawyer, a success mindset is the “secret sauce” that will enable you to create and enjoy an extraordinary career. Learn about the concrete benefits of developing a success mindset, common obstacles to doing so, and simple strategies to help you navigate your career and successfully interact with others in a demanding profession.

2:00 - 2:15 PM

Break

2:15 - 4:30/5:00 PM
Various Rooms

Law Firm and In-House Workshops

The afternoon workshops will separate in-house and law firm Pathfinders to focus on workplace-specific topics. Each group will engage in a case study with instructions and comments from LCLD Member Managing Partners or General Counsel.

**In-House:
2:15 - 4:30 PM**

Being an In-House Lawyer & Case Study

John Mitchell, “The Purple Coach” and Owner, KM Advisors, LLC | Mark Roellig, Executive Vice President and General Counsel, MassMutual Financial Group; LCLD Board Member

Thursday, October 27, 2016 (Continued)

- Law Firm:** **The Business of Law Firms & Making Partner Case Study**
2:15 - 5:00 PM *Carrie Fletcher, Executive Director, Harvard Law School Executive Education*
Ellen Dwyer, General Counsel, Crowell & Moring LLP; LCLD Board Member
Jorge Mestre, Managing Partner, Rivero Mestre LLP; LCLD Member
- 4:30/5:00 - 5:30 PM** **Networking Break**
- 5:30 - 7:00 PM** **Welcome Reception**
 Sam Rayburn

Friday, October 28, 2016

- 8:00 - 9:00 AM** **Breakfast**
 Sam Rayburn
- 9:00 - 10:15 AM** **The Essentials of Emotional Intelligence**
 Century Room *Carrie Fletcher, Executive Director, Harvard Law School Executive Education*
- At the last meeting you learned about yourself through the Myers-Briggs assessment. But there is more to be learned from the MBTI. Understanding how to leverage your MBTI type to better develop your emotional intelligence is the hallmark of a good leader. This session will help guide you in better understanding your own type and how you might consider interacting with others.
- 10:15 - 10:30 AM** **Group Photograph**
- 10:30 - 10:45 AM** **Break**
- 10:45 AM - 12:00 PM** **What Got You Here Won't Get You There**
 Century Room *Tod B. Edel, Deputy General Counsel and Managing Director, Fannie Mae; 2015 LCLD Fellow | Yolanda C. Garcia, Partner, Sidley Austin LLP; 2013 LCLD Fellow | Tim Henderson, Chief Recruitment & Professional Development Officer, Finnegan, Henderson, Farabow, Garrett & Dunner, LLP*
James C. Ho, Gibson, Dunn & Crutcher LLP; 2013 LCLD Fellow | William M. Toles, Fee, Smith, Sharp & Vitullo LLP; 2014 LCLD Fellow
- As you advance in your career, you will need to evolve your skills sets, understanding that with each new level of leadership you will be expected to master new skills. Over the next several years, the expectations of those you report to will evolve and the skills that have made you successful in the past will need to be honed even more sharply and new skills will need to be developed. This panel will help you understand what the evolving expectations are and how you can think about mastering them.

Friday, October 28, 2016 (Continued)

12:00 - 12:30 PM
Century Room

Group Work & Application
A small group interactive exercise.

12:30 - 1:30 PM
Sam Rayburn

Lunch

1:30 - 5:40 PM
Century Room

Developing a Network Designed for Business Development

1:30 - 2:10 PM
Century Room

Company “Tours”

*Jessyca Newman Dessing, Legal Counsel, Adobe Systems Incorporated
Brandon Mitchell, Senior Counsel-Corporate Transactions, and Uma Setty,
Assistant General Counsel, Nationwide Mutual Insurance Company (All
2016 Pathfinders)*

In-house counsel increasingly expect that their outside counsel know their business, industry, and the inner workings of their specific legal departments. Learning how to develop this type of understanding takes time and intentionality. This session will introduce you to two companies, teaching you how to think about each company and their strategies, missions, and expectations.

2:15 - 3:15 PM
Century Room

Panel Presentation: The Ins and Outs of In-House Practice

Renee Garcia, Senior Counsel, PNC Financial Services Group, Inc. | Azar Koulibaly, Attorney, Microsoft Corporation | Aneesh Mehta, Attorney, Microsoft Corporation | Trace Northcross, Assistant General Counsel, Wal-Mart Stores, Inc. | Tzung-ping Wei, Senior Counsel, Intel Corporation (All 2016 Pathfinders) Moderated by Lori L. Lorenzo

After taking an in-depth tour of two companies, this panel of 2016 Pathfinders will discuss in-house practice generally. The panelists will discuss life as in-house counsel, the way they build relationships with outside counsel, and present to the audience some key considerations for strong, career-building relationships.

3:30 - 5:00 PM
Various Rooms

Breakout Sessions

Various In-House Legal Department Speakers

Breakout Sessions 1 and 2 (3:30-4:10 pm and 4:20-5:00 pm respectively) will allow small groups of Pathfinders to interact closely with in-house counsel and ask individual questions, or take a deeper dive on the materials presented during the tours or the panel.

5:10 - 5:40 PM
Century Room

Report Out

Lori L. Lorenzo

The group will reconvene to share insights from the breakout sessions.



Friday, October 28, 2016 (Continued)

5:40 - 6:30 PM

Networking Break

6:30 PM

Meet in the Lobby

Dine-Arounds

Join your fellow Pathfinders for dinner at a local restaurant. Meet with your group in the Adolphus Hotel lobby 30 minutes prior to your reservation time. All restaurants are located within walking distance or a short cab ride from the hotel. Please note that Dine-Arounds are at the Pathfinders' expense.

Saturday, October 29, 2016

8:00 - 8:30 AM

Sam Rayburn

Breakfast

8:30 - 10:00 AM

Century Room

Executive Presence

Chris De Santis, Specialist in Management and Organization Development

This session will help you better understand who you are and how you are perceived to build a strong executive presence and equip yourself to take on leadership roles.

10:00 - 10:30 AM

Break

10:30 AM - 12:30 PM

Century Room

Tying It All Together

John Mitchell, "The Purple Coach" and Owner, KM Advisors, LLC

Over the course of this meeting and the last six months, Pathfinders have been exposed to new ways of thinking about leadership, building their networks, and managing their career trajectories. This session will allow Pathfinders to work together to strategize about implementing the lessons learned.

12:30 - 12:45 PM

Century Room

Closing Remarks

Lori L. Lorenzo