

LCLD 2020 Pathfinder Winter Meeting

Agenda | Virtual Meeting | January 21-22, 2021

Thursday, January 21, 2021

2:30 - 2:50 PM ET **Optional Networking**

2:50 - 3:00 PM ET **Welcome Remarks**

[Sarah Alexander](#), Pathfinder Program Manager, LCLD

3:00 - 4:00 PM ET **Language of Leadership**

A conversation between LCLD Member [Teresa Roseborough](#), Executive Vice President, General Counsel, and Corporate Secretary, The Home Depot, Inc., and LCLD President [Robert Grey](#)

Join the LCLD community for a discussion between Teresa Roseborough and Robert Grey on how leaders can use their personal commitments to diversity, equity, and inclusion to drive change.

4:00 - 4:30 PM ET **Language of Leadership Breakout Discussions**

Small groups of Pathfinders will break out to discuss insights from Teresa Roseborough's Language of Leadership session.

7:00 - 8:00 PM ET **Hindsight is 2020**

Join the LCLD Alumni Community for Stand-Up Comedian Austin Hall followed by breakout sessions. This event is open to all 2020 Pathfinders, 2020 Fellows, and LCLD Alumni.

Friday, January 22, 2021

10:30 - 11:00 AM ET **Optional Networking**

Join your fellow Pathfinders for one-on-one speed networking.

11:00 - 11:05 AM ET **Opening Remarks**

[Sarah Alexander](#), Pathfinder Program Manager, LCLD

11:10 AM - 12:10 PM ET **Leadership Interviews: Tapping into Your Greatness**

[Anna Rappaport](#), Founder and Principal, Excelleration Coaching

In this session, Anna Rappaport will introduce the idea of "leadership interviews" in which you ask people who know you well for their thoughts on your strengths and growth areas. She will describe the multitude of ways that you can benefit from conducting leadership interviews, respond to common concerns regarding leadership

Friday, January 22, 2021 Continued

interviews, and offer best practices for conducting these interviews. This exercise will enhance your understanding of your own strengths and help you to better leverage those qualities in service of your goals.

12:15 - 12:30 PM ET

What to Expect as an LCLD Alumnus

[Erin Hess](#), LCLD Alumni Program Manager

12:30 - 1:15 PM ET

Lunch Break & Optional Networking

1:20 - 2:50 PM ET

Case Study: Sponsorship at Wilmer Cutler & Pickering

[Carrie J. Fletcher](#), Affiliate Instructor, Harvard Law School Executive Education

This session on the Harvard Law School case, “Sponsorship at Wilmer Cutler & Pickering: Yoon-Young Lee,” will involve a discussion of sponsorship, mentoring, professional/people development, and how different members of an organization can contribute to (or detract from) attempts to establish cultural norms and behaviors. You will learn what you can do to find and develop your own sponsor-based relationships.

3:00 - 4:00 PM ET

Investing in Relationships and Relationship Building for Future Business Development Results

[Tracy LaLonde](#), Managing Partner, Xaphes, LLC

Growing and maintaining relationships is similar to gardening. You have to plant seeds, water and nurture young plants, and harvest at the optimal time. This program will share a proven relationship-building methodology to help you optimize your efforts. During this interactive workshop, you will understand how to gain more results from traditional marketing activities, discover tools to organize your contacts, find creative ways for keeping in touch, and discuss methods to transition social relationships into business opportunities.

4:00 - 4:15 PM ET

Closing Remarks

[Sarah Alexander](#), Pathfinder Program Manager, LCLD



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