

# LCLD 2022 Pathfinder Second Meeting Agenda

Marriott Marquis, Washington, DC | September 18-20, 2022

## Sunday, September 18, 2022

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- 3:00PM ET**      **Arrivals and Registration**  
MEZZANINE FOYER
- 5:30PM ET**      **Welcome Reception**  
MEZZANINE FOYER
- 7:30PM ET**      **Off-Site Monument Tour** (prior registration required)

## Monday, September 19, 2022

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- 8:30AM ET**      **Breakfast & Registration**  
INDEPENDENCE BALLROOM
- 9:45AM ET**      **Welcome**  
INDEPENDENCE BALLROOM  
*[Sarah Alexander](#), Pathfinder Program Manager, LCLD*
- 10:00AM ET**      **Why I Find You Irritating: Navigating Generational Friction at Work**  
INDEPENDENCE BALLROOM  
*[Chris De Santis](#), Specialist in Management & Organizational Development*  
The workplace is made up of multiple generations, so you are likely to experience generational friction firsthand. But let's be clear: these are not problems to fix. Rather, they are differences to understand, appreciate, and—ultimately—leverage. During this session, you'll learn why organizations need to embrace lopsidedness as a way of reversing the commoditization of talent while simultaneously respecting what is unique about each of us. By understanding and appreciating our colleagues, we can reduce friction, increase engagement, and improve both productivity and job satisfaction.
- 12:00PM ET**      **Lunch**  
INDEPENDENCE BALLROOM
- 1:30PM ET**      **Group 1 – Advice from the Trenches**  
CAPITOL & CONGRESS  
*[Corporate Homie](#), Bemetra Simmons, CEO & President, Tampa Bay Partnership and Demetra Liggins, Partner, McGuireWoods, LLP and 2012 LCLD Fellow*  
Have you ever wished you already knew everything you needed to know in order to be a successful lawyer and professional? You're in luck! In this session, Corporate Homie will share essential lessons learned along their career journeys in the legal and corporate settings. They will highlight what they wish they had known, what they would do differently, and what the legal profession is looking for in junior lawyers and rising organizational leaders.
- Group 2 – A Look Inside Capital One Financial**  
INDEPENDENCE BALLROOM  
*[Matthew Cooper](#), General Counsel, Capital One Financial and LCLD Alumni from Capital One Financial*  
Wondering what it takes to become a General Counsel or land a spot in-house? Interested in hearing more from others who have been 'in your shoes,' both as attorneys and as LCLD program participants? Look no further! Matthew Cooper, General Counsel, Capital One Financial, and several LCLD Alumni from Capital One Financial will join us to talk more about what it looks like from 'the inside' of the corporate space as well as how LCLD has impacted them and what you can look forward to as Alumni.

## Monday, September 19, 2022 *continued*

- 3:00PM ET**      **Break**
- 3:30PM ET**      **Group 1 – A Look Inside Capital One Financial**  
INDEPENDENCE BALLROOM  
*[Matthew Cooper](#), General Counsel, Capital One Financial and LCLD Alumni from Capital One Financial*
- Group 2 – Advice from the Trenches**  
CAPITOL & CONGRESS  
*[Corporate Homie](#), Bemetra Simmons, CEO & President, Tampa Bay Partnership and Demetra Liggins, Partner, McGuireWoods, LLP and 2012 LCLD Fellow*
- 6:30PM ET**      **Dine-Arounds**  
An LCLD institution, Dine-Arounds are an opportunity to meet other Pathfinders over a great meal. LCLD will make dinner reservations at a handful of local spots—all you have to do is sign up for a restaurant that appeals to you and show up for the meal. *Please note that you're responsible for your own dinner bill.*

## Tuesday, September 20, 2022

- 8:30AM ET**      **Breakfast**  
INDEPENDENCE BALLROOM
- 9:45AM ET**      **Navigating the Producer/Manager/Leader Dilemma**  
INDEPENDENCE BALLROOM  
*[Carrie Fletcher](#), Affiliate Instructor, Harvard Law School Executive Education & [John Mitchell](#), “The Purple Coach” and Owner, KM Advisors, LLC*
- In law firms and legal departments, professionals typically advance to positions that require greater contributions of managerial and leadership skills: managing people, teams, and projects, and even moving toward a leadership role in a team, practice area, or department. At the same time, their responsibility for the day-to-day legal work does not decrease. This means that lawyers are uniquely subject to experiencing the “producer-manager dilemma” - they must learn to manage and lead effectively, but without an increase in time or resources while still being responsible for creating substantive work product. This session will explore the producer-manager dilemma for lawyers—and what you can do about it. Pathfinders will start this session together and then break out into law firm and in-house groups.
- 12:15PM ET**      **Lunch**  
INDEPENDENCE BALLROOM
- 1:30PM ET**      **Managing Up**  
INDEPENDENCE BALLROOM  
*[Mary Abbajay](#), President & Founder, Careerstone Group, LLC*
- Whether we're consistently in an office, following a hybrid schedule, or fully virtual, our bosses have a significant impact on our ability to succeed. Establishing strong, productive working relationships with those above us will undoubtedly help us in our organization, our leadership roles, and our personal growth. Using proven techniques and strategies taught in this interactive session, participants will learn how to improve cooperation and collaboration among individuals with different power levels, perspectives, needs, wants, and personalities. Learning to effectively manage up is good for you, good for your boss, and good for your organization.
- 3:30PM ET**      **What's Next & Closing**  
INDEPENDENCE BALLROOM

